



Market Volatility

Managing the ups and downs

The financial markets are always in motion. When a budget impasse is averted in one world capital, we might see global stocks rally on the news. But if a natural disaster hits another part of the world, markets could sell off in response.

Such volatile market behavior is inevitable and altogether normal. But there's no denying, it can also be unsettling.

Here are two basic principles for managing market volatility:



DON'T bail out at the first signs of a declining market.



DO have a plan for investing through market fluctuations.

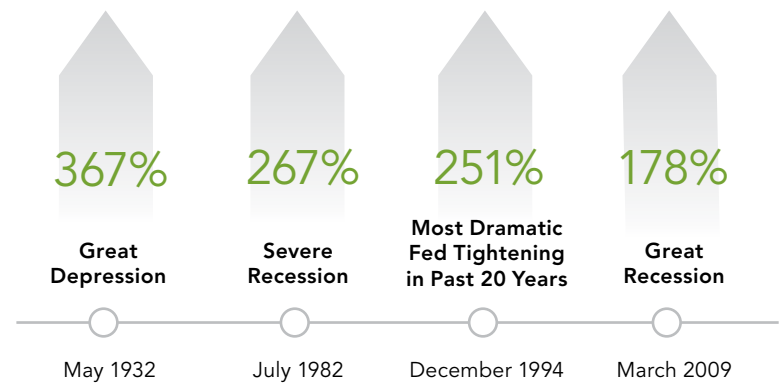
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The markets are resilient.

Sure, there have been periods when the market has delivered losses. But over the long term, the stock market has trended upward, recovering again and again from the disruptive, but ultimately short-term, worries of economic crises and major world events.

IT HAS PAID TO STAY INVESTED IN U.S. STOCKS DURING TROUBLED TIMES.

Subsequent 5-year returns



U.S. stock market returns represented by total return of S&P 500® Index. Past performance is no guarantee of future results. It is not possible to invest in an index. First three dates were determined by best five-year market return subsequent to the month shown. Sources: Ibbotson, Factset, FMR Co., Fidelity Asset Allocation Research Team (AART) as of 3/31/15.

DO have a plan for investing through market fluctuations.

Take advantage of your resources.

A financial advisor can be your best resource when it comes to establishing an investing plan that helps you focus on the long term.

Turn to your advisor for time-tested ideas like those noted here. Manage volatility. Meet your specific financial needs. Achieve your long-term goals.



Choose investments that fit.

Even if your time horizon is long enough to warrant an aggressive approach, you have to be comfortable with the short-term fluctuations that may come with it.

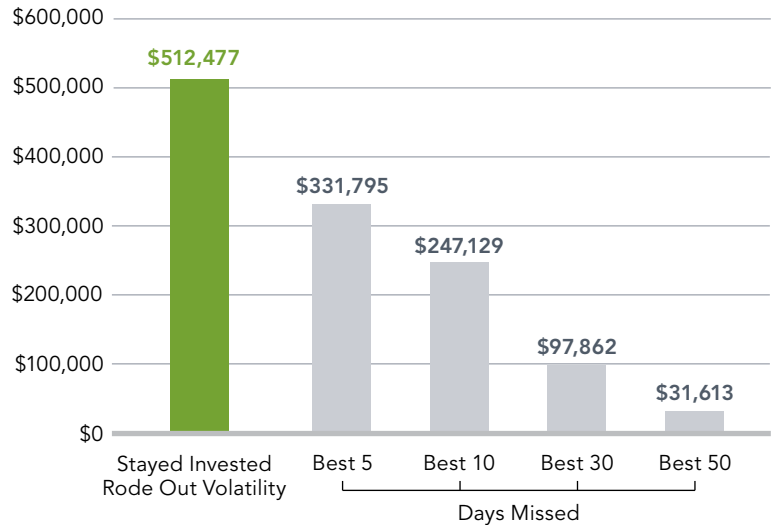
If the highs and lows in your portfolio value seem too extreme, talk to your advisor about adjusting the investment mix to one that feels right and meets your goals.

Being on the sidelines has its costs.

It's no fun watching an investment drop in value. Yet selling it does nothing more than lock in the loss and prevent you from profiting from any subsequent gains. Gains often occur during a few strong, but unpredictable, trading days. Benefiting from those days requires you to be in the market for the long term.

MISSING OUT ON JUST FIVE GOOD DAYS CAN COST YOU MORE THAN \$150,000.

Hypothetical growth of \$10,000 in the S&P 500: 1/1/1980 to 5/20/2016



Past performance is not a guarantee of future results. The hypothetical example assumes an investment that tracks the returns of the S&P 500 Index and includes dividend reinvestment but does not reflect the impact of taxes, which would lower these figures. There is volatility in the market and a sale at any point in time could result in a gain or loss. Your own investment experience will differ, including the possibility of losing money. You cannot invest directly in an index.

Source: FMR Co., Fidelity AART as of 5/20/16.



Invest regularly.

Investing on a regular schedule allows you to take advantage of market volatility. It's called dollar cost averaging. By employing this technique, you may:

- Benefit from buying more shares when market prices are low
- Buy fewer shares when market prices are high

Keep in mind that investing regularly does not ensure a profit or protect against loss in a declining market. For the strategy to be effective, you must continue to purchase shares in both up and down markets.



Diversify, diversify, diversify.

The three major asset classes—stocks, bonds, and short-term investments—tend to react differently to different market conditions. By spreading (diversifying) your investments across these asset classes, you can:

- Offset the effects of one poorly performing asset class with possibly better performance of another
- Help manage the risk level of your portfolio

It's important to remember that diversification does not ensure a profit or guarantee against a loss.

Don't try to manage volatility on your own.

Speak to a financial advisor today.

An advisor can help you look beyond volatility and help you focus on your financial goals, investment time horizon, and tolerance for risk.

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There is no guarantee that the trends discussed in this flyer will continue. Investment decisions should take into account the unique circumstances of the individual investor.

Stock markets, especially foreign markets, are volatile and can decline significantly in response to adverse issuer, political, regulatory, market, or economic developments. International investments incur additional risk compared to U.S. investments, including political and economic risks and the risk of currency fluctuation, all of which are magnified in emerging markets.

In general the bond market is volatile, and fixed income securities carry interest rate risk. (As interest rates rise, bond prices usually fall, and vice versa. This effect is usually more pronounced for longer-term securities.) Fixed income securities also carry inflation, credit, and default risks for both issuers and counterparties. (Unlike individual bonds, most bond funds do not have a maturity date, so holding them until maturity to avoid losses caused by price volatility is not possible.) Lower-quality bonds can be more volatile and have greater risk of default than higher-quality bonds.

S&P 500 Index is a market capitalization-weighted index of 500 common stocks chosen for market size, liquidity, and industry group representation to represent U.S. equity performance.

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